

Wisconsin Agricultural Credit Issues Conference

Holiday Inn Convention Center, Stevens Point, Wis. | July 27, 2017

NEW POLICIES, TRENDS AND DEVELOPMENTS IN AG CREDIT

Hear the latest on credit and economic related issues and how they affect your cooperative and members. CEOs, general managers, finance and credit professionals from credit union, Farm Credit, farm supply, livestock, genetics and fuel cooperatives are encouraged to attend.

AGENDA

- 8 a.m. **Registration**
- 8:30 a.m. **Welcome and Introductions**
- 8:45 a.m. **Dealing with Trusts, DBAs and LLCs**
Knowing potential debtors, their assets and authority all factor into the credit decision-making process. Learn how to address trusts, limited liability corporations and companies that perform business under a trade name, rather than their legal name.
Michael Weaver, Partner, Dorsey Whitney LLP (Minneapolis, Minn.)
- 9:45 a.m. **Break**
- 10 a.m. **Shifting Gears: Tracking Agriculture's New Realities**
The Department of Agriculture, Trade and Consumer Protection's Farm Center provides information and support to farmers and their families in order to help grow Wisconsin's agricultural economy. This session will focus on the recent work done by the Farm Center during the month of April to assist dairy farmers in Wisconsin who were left without a market for their milk.
Daniel Smith, Division Administrator, DATCP (Madison, Wis.)
- 11 a.m. **Commodity Marketing 101**
Producers have the opportunity to manage financial risk through the use of forward contracts and options. Learn the basics of these marketing strategies and how they can be utilized.
Doug Cropp, Executive Vice President-Grain Division, Landmark Services Cooperative (Cottage Grove, Wis.)
- Noon **Lunch**
- 1 p.m. **Economic Status of WI Agriculture – 2017 Outlook: Crops, Livestock & Dairy**
Agricultural markets remain under pressure in 2017. Dr. Cropp will provide up-to-date information and forecasts on agricultural markets.
Dr. Robert Cropp, Professor Emeritus, UW-Madison (Madison, Wis.)
- 2 p.m. **Break**
- 2:15 p.m. **USDA Farm Service Agency Programs**
Hear from Wisconsin's USDA Farm Service Agency staff on programs and tools available to producers.
Wisconsin FSA Staff (Madison, Wis.)
- 3 p.m. **Cooperative Network Legislative Update**
Cooperative Network has been engaged in a myriad of issues impacting agriculture during the 2017 legislative session. Government affairs staff will bring attendees up-to-date on relevant legislative actions that impact cooperatives and agriculture.
John Manske, Senior Government Affairs Director, Cooperative Network
David Ward, Director of Government Relations & Dairy, Cooperative Network
- 4 p.m. **Adjourn**

REGISTRATION

	By July 17
Members	\$180
Nonmembers	\$280

Mail completed registration form with payment to:

Cooperative Network
1 South Pinckney Street, Suite 810
Madison, WI 53703-2869
dawn.bausch@cooperativenetwork.coop
Fax: (608) 258-4407

LOCATION

Holiday Inn Convention Center
1001 Amber Avenue
Stevens Point, WI 54482
Phone: (715) 344-0200

CONTACT

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EARLY REGISTRATIONS DUE MONDAY, JULY 17

Company _____

Address _____

City _____ State _____ Zip _____

Contact Email _____ Phone _____

REGISTRATION FEES *Include meal, breaks, instructor fees, and conference materials.*

ATTENDEE INFORMATION	Received by July 17	
	Member \$180 each	Nonmember \$280 each
Name, Title, Email		
Name, Title, Email		
Name, Title, Email		
Name, Title, Email		
Name, Title, Email		
Name, Title, Email		
TOTAL DUE		

Please specify any necessary dietary or physical accommodations and for which attendee(s):* _____

** Please note that special requests can only be guaranteed if made at least one month prior to event.*

CANCELLATIONS. Notice must be received by July 17, 2017, for a full refund. No refunds will be issued for late requests.

Please return registration form(s) and payment to:

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